



GENERVEST

*Giving the people the power to
stop climate change*

IGNACIO NAVARRO

GENERVEST EU LEAD



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GENERVEST is an energy transition accelerator, a completely new holistic service that will drive the energy transition.

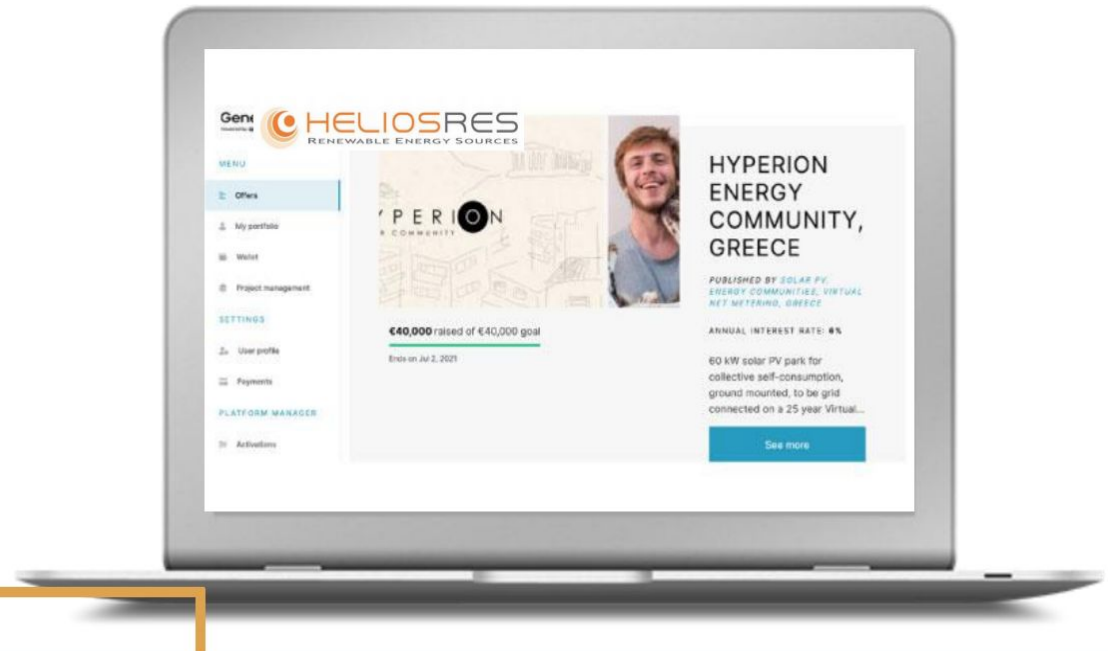


Create a new way to accelerate the energy transition, democratise the energy sector and give the people the power to stop climate change.

To complete the energy transition by 2050 an annual investment of \$2.1 to \$4.42 trillion is needed. Between 2010-2019 only \$2.6 trillion in total was invested. This enormous financing gap needs completely new financing and implementation methods.

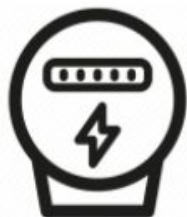


This energy community has successfully raised the €40,000 funding they need for their 80kw energy community solar PV park developed with our help from our support team. We are helping many others.





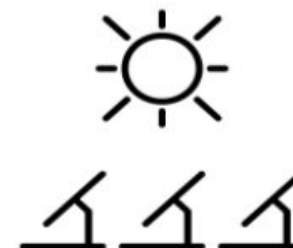
The role of the electricity retailer



Collect and manage grid and consumers data to help optimize future challenges



**Administration of billing and intermediation
"community - DSO"**



Provide technical and licensing expertise and support

BETA LAUNCH IN GREECE 2021

BETA LAUNCH IN APRIL 2021:

- 20 MW RENEWABLE ENERGY PROPOSALS
- > 1100€ AVERAGE INVESTMENT
- FIRST CROWDFUNDED PROJECT IN GREECE
- FIRST COMMUNITY SOLAR ACCELERATED IN GREECE
- >10000 subscriptions

EU AND GLOBAL EXPANSION 2022 -



MINOAN ENERGY COMMUNITY - CRETE



ENIA ENERGY COMMUNITY - KOZANI



GOOD ENERGY COMMUNITY - ATTICA



Hyperion E.C.

HYPERION ENERGY COMMUNITY - ATHENS

By 2025, 90,000 residential solar installations in Greece

• THE PROBLEM:

- Market is not mature despite the good regulatory conditions for Self-Consumption
- Lack of financing options for residential solar
- Small RES are not a priority

• THE OPPORTUNITY:

- Massive media campaign to promote solar rooftop and community solar
- Set up financing facility for 90,000 potential residential solar, C&I projects and energy communities
- Increase the demand of installations
- Increase market maturity, capacity and improve the financial conditions



We propose a 3 part solution

Genervest



CONNECT RETAIL INVESTORS WITH COMMUNITY ENERGY PROJECTS



AGGREGATE COMMUNITY ENERGY PROJECTS IN STRUCTURED PRODUCTS FOR INSTITUTIONAL INVESTORS. REDUCE RISK, ACCELERATE NEW BUSINESS MODELS NEEDED IN THE TRANSITION, AND PROVIDE LIQUIDITY



EXPERTS TEAM AND NETWORKS TO PROVIDE DUE DILIGENCE SUPPORT, TECHNICAL KNOWHOW AND POLITICAL ENGAGEMENT (POLICY/REGULATORY) WORKING WITH GREENPEACE

This allows us to combine retail and institutional funding and direct it towards small scale projects.

OUR **FORMULA** FOR SUCCESS

We need three things to successfully decarbonise the energy sector to help stop climate change:

➤ **Money**

➤ **Regulatory knowledge**

➤ **Technical ability**

We've made sure that GENERVEST addresses all three factors with its interdependent three-part model.

Genervest

Powered by **GREENPEACE** Greece



OUR TEAM

We're the right team to make that happen



PHILLIP STOVOLD

Phillip is a renewable energy expert who specialises in firsts. He creates and delivers new initiatives, companies and concepts and has been responsible for multi-million dollar projects.



IGNACIO NAVARRO

Ignacio has 7 years' experience in renewable energy, energy efficiency, biomass and local energy planning. He's developed community-based energy projects in Southern Europe since 2012.



ROSA SANGORGIO

Rosa was Head of Sustainability and Impact Investing in the Investment Management team and on the related Management Committee for Credit Suisse. Rosa is a CEFA charter holder and TEDx speaker.



MARTHA GATSINO

Martha is an experienced marketing professional that has developed many omni-channel communication and fundraising strategies during her 21 years career.



ALEX FINOS

Is a senior banker with extensive global experience in Capital Markets spanning over 25 years with a focus on generating revenues with teams across FX, Commodities and Rates.



TAKIS GRIGORIOU

Takis is an energy and climate expert, with more than 12 years experience in clean energy, energy efficiency and socially fair energy transition. Takis is an EU energy regulation expert.



GEORGE PETROYANNIS

An experienced CFO with a demonstrated history of working in the non-profit organization management industry, skilled in budgeting, corporate social responsibility and team building.



FAY KOUGIOUMTZOPOULOU

Fay is an IT expert and a WordPress & WooCommerce full-stack developer with over 8 years of experience designing custom websites & themes from scratch.



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GENERVEST.ORG

PLATFORM.GENERVEST.ORG

PARTNERS

Th!nk E

JOANNEUM
RESEARCH
LIFE 

 **B.A.U.M.**

 **prospex**
institute

 **THERMO
VAULT**

 **ENBRO**

 **Tartu Regiooni Energiaagentuur**
Tartu Regional Energy Agency

ourpower
DIE ENERGIE COOPERATIVE

 **HERON**

 **domX**

 **UNIVERSITÄT
MANNHEIM**
Fakultät für Betriebswirtschaftslehre

 **ICLEI**
Local Governments
for Sustainability
EUROPE

EWiH
ENERGIE & SERVICE


**Privatuniversität
SCHLOSS SEEBURG**